JOAN GARCIA CAMBA

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IT DIRECTOR

Professional with more than 15 years experience as IT Director in the areas of R&D in various sectors. With great communication and negotiation skills, I am recognized as a person who knows how to work with teams and lead them. I have also shown along the projects my analytical capabilities for decision - making, my proactivity and commitment. I am a communicative, positive and cheerful people. On the other hand, being demanding, motivated and hardworking makes me goal-oriented with the company with which I collaborate.

EXPERIENCE

EQUIVALENZA (BARCELONA)   July 2012 - Nowadays
C.I.O.

Retail industry company, founded in 2012, it currently has more than 700 stores worldwide and more than 120 workers.

Reporting directly to the CEO of the company and managing a team of 10 people, I am responsible for giving IT support to 700 stores in 35 countries and to the Logistics and Billing departments of the company. I lead the quarterly audits to report and manage the valued stock of the company, the movements of the purchases and the sales.

During this stage, I have led the **Warehouse Management System** project, which allowed us to move from managing 1,700 order lines with 20 people making the order with carts to manage orders with 10,000 lines with 8 people in a computerized system. Also, I have been responsible in the **change of ERP** to adapt to the new dimensions of the company that duplicate size from 2012. As well as the project **implementation Business Intelligence** for Retail and Sales departments. One of my main strengths is negotiating with different software and hardware providers getting better conditions.

COHIMAR HIDRÁULICA NEUMÁTICA (Sant Vicens dels Horts)   June 2004 - July 2012
C.I.O.

Cohimar is a family business dedicated to direct sales within the industrial supply sector, Hydraulics and Pneumatics (Enerpac, Roquet, SESINO, Hawe, IngersollRand)

Among my achievements, I include leading the **technological transformation** of Cohimar, a family business, to the level of an SME in the technology sector. After this transformation, it became one of the first companies to have a **virtualized server in 2007**.

With the launch of the new **multi-language corporate website**, we moved from having 500 monthly visits to more than 15.000, increasing considerably the flow of clients at national and international level and tripling in just one year the turnover outside Spain. I also established a **system of remote work** for the commercial team so they could be 100 % self-employed in achieving prices, stocks , doubts ... releasing the sales department

DMN S.C.P (Hospitalet del Llobregat)   June 2003 - June 2004
Partner – IT Technician

DMN, own company, computer services to Spanish companies.

Among my clients, there was the Metropol Records label, with a turnover of about 10M€, where I implemented several **systems of sales analysis** to analyze the music tastes of communities, which helped to optimize sales. This analysis program helped to reduce the returns more than 60% and the profits rose dramatically .

AMENA (Barcelona)   June 2002 - September 2002
Back Office

Amena is a trademark of mobile phones currently operating in Spain as a second brand Orange Spain.

Among my main duties, I highlight the second level support to operative systems and computer assistance to Amena employees.

TELEFÓNICA (Barcelona)   June 2001 - September 2001
Field Technician

Telefonica S.A. is a Spanish multinational telecommunications company.

I worked at SERMICRO where I was doing Telefonica's ADSL installations. During this stage I was doing second level support and I managed all technical teams from the ADSL companies. It was my first experience coordinating teams.

SGO SOFTWARE (Barcelona)   June 1998 - June 1998
Trainer

I was hired to train judges and forensic in the courts of Arenys de Mar in Office, Lotus Notes and Aranzadi Encyclopedia when it began to be digital .

TRAINING

Computer Science Engineer, UPC   2002 - 2008

CFGS Técnico Superior Desarrollo Aplicaciones Informáticas (DAI), IES Provençana   2000 - 2002

CFGS Técnico Superior Administracion Sistemas Informáticos (ASI), IES Provençana 1999 - 2001

OTHER RELEVANT INFORMATION, LANGUAGES

OTROS SKILLS
- MCP (Microsoft Certificate Professional) in Servers 2008R2 and Exchange mail servers
- MCP Windows Server 2008 Active Directory Certification
- MCP Microsoft Exchange Server 2010 Certification
- CCNA of Cisco

PUBLICATIONS/CONFERENCES
www.joan-garcia.com, Personal blog where I write articles and manuals , one of them has been reference for an article in wikipedia https://ca.wikipedia.org/wiki/32_bits .

LANGUAGES
Spanish - Native
Catalán - Native
English - Bilingual